

RAMP is selling our school curriculums and various training programs and we are looking for someone to lead the way as our **Sales Manager**

As a non-profit, we are pursuing several entrepreneurial opportunities to support our services and one is selling curriculums and on-line trainings that we have developed to other organizations like ours, school districts and interested parties across the country, and possibly the world as they take off.

We are looking for an articulate, self-motivated extrovert to sell these curriculums and trainings, thereby creating a steady revenue stream for RAMP and creating a profitable career for them. This passionate, caring individual is well-spoken, enjoys talking with people, and is able to easily explain the products to a variety of audiences and individuals.

We envision that the job will entail calling on interested buyers both in-person and by phone, attending conferences and trade shows nationwide and creating leads which turn into sales. This is a brand new position for our organization and one that the right candidate can develop, along with us, as the sales grow. This outside sales position will be paid base plus commission.

We will hire for passion, enthusiasm, creativity and the right personality that is kind, engaging and genuine. Our hiring process will involve many steps to ensure we get the best candidate but if that's you, you are up for a challenge and will love the experience! The interviewing process will involve you applying for this fantastic position, talking with us via the phone, face-to-face interviews and then culminating with job shadowing in classrooms and the community. We are serious and excited about this position and encourage only individuals who feel they fit every one of our descriptions to apply. We do not discriminate and in fact, individuals with disabilities make up over half of our staff so all are encouraged to apply.

RAMP's mission is to build an inclusive community that encourages individuals with disabilities to reach their full potential. This is a job with a mission!

This position will be salary plus commission and includes full benefits with health insurance, paid vacations and holidays, the future potential to work from home, a 1% matching 401(k) plan and more.

We are open to two options for hiring. We can hire full-time and you would be paid a base salary of \$32,000, as well as benefits, and then 10% commission on any new sales and 5% on any renewals.

Or, we are also open to contracting with an individual who would prefer to add our products to their portfolio. In that instance, we would be looking for a commitment to hit agreed upon sales goals and you would be reimbursed 40% of every sale.

To apply – please send your resume and cover letter to our HR Specialist, Mark Spain, Mspain@rampcil.org by Friday, August 24 (or until the position is filled). Or find us Indeed or our website www.RAMPCIL.org. We look forward to meeting you!